



NorthSailing

Address: Keramoti port , Kavala, Greece

Phone: +30 25910 51180 | mobile: +30 697 841 5004

info@northsailing.gr

www.northsailing.gr

PRICELIST 2023

bareboat

BOAT	Built	Cabins	Heads	Max. Pax	PERIODS 2023									Safety Deposit per charter
					Until 22.04	22.04-20.05	20.05-17.06	17.06-29.07	29.07-19.08	19.08-16.09	16.09-30.09	30.09-14.10	After 14.10	
BALI 4.3 "ELENI"	2020	4+2	4+1	12	3600	5250	7250	8800	10500	8800	7250	5250	3600	3700
BALI 4.2 "KOS 42.6"	2022	4+1	4+1	12	3400	4950	6950	8500	10200	8500	6950	4950	3400	3500
BALI 4.2 "NORTH CAT 42"	2023	4+1	4+1	12	3400	4950	6950	8500	10200	8500	6950	4950	3400	3500
BALI 4.1 "NORTH CAT II"	2019	4+2	4+1	12	2850	4500	6400	7950	9600	7950	6400	4500	2850	3500
BALI 4.0 "BLUE DREAM II"	2016	4+2	4	12	2500	4050	5950	7450	9200	7450	5950	4050	2500	3500
BALI 3.8 "KOS 38"	2023	4+2	2	10	3800	4400	5500	6900	8280	6900	5500	4400	3800	3500
OCEANIS 46.1 "KOS 46.3"	2019	5	3	12	2500	3400	4300	5000	5900	5000	4300	3400	2500	3000
SOD 490 "NORTH WIND 49"	2023	5+1	3+1	12	3000	4200	5300	6300	7300	6300	5300	4200	3000	3500
SOD 440 "BLACK BIRD"	2021	3/4	2	10	2500	3400	4300	5000	5800	5000	4300	3400	2500	3000
SOD 440 "NORTH WIND 44"	2023	3/4	2	10	2500	3400	4300	5000	5800	5000	4300	3400	2500	3500
SOD 49 "SIRIUS"	2005	4	4	10	1800	2100	2350	2850	3200	2850	2350	2100	1800	3000
BAVARIA 44 "CALYPSO"	2002 refit 2017	4	2	10	1450	1750	2000	2500	2850	2500	2000	1750	1450	2000
SOD 439 "TRIADA"	2012	4	2	10	1800	2500	3000	3700	4100	3700	3000	2500	1800	2500
BAVARIA 35 MATCH "NORTH WIND II"	2006	2	1	6	1150	1350	1500	1650	1850	1650	1500	1350	1150	1500
RAKSER SLOOP 7.10 "POPAY"	2018-2019	1	1	2	800	800	800 until 03.06 & 1000 from 03.06	1000 until 01.07 & 1200 from 01.07	1200	1200 until 02.09 & 1000 from 2.09	1000	800	800	1500

Prices in euro. VAT(12%) included (If VAT will increase to 24% , we reserve the right to revise the prices according to the new VAT)

The prices above include the boat and it's equipment.

Embarkation: Saturday 17:00 - Disembarkation: Saturday 09:00 (The boat should be in port of disembarkation one day before disembarkation, the latest at 18:00)

Obligatory extras:

- Ready to sail package (includes preparation of the yacht, the first&last night port fees in the port of our bases, fresh linen/towels (1 set/person/week), final cleaning)
- Security deposit according to the pricelist. Damage Waiver plus Reduced Safety Deposit option is available.
- Fuel is paid extra before disembarkation.

Optional extras:

Automatic life-jacket: 30.00 € per week

Blister Spinnaker (+600 EUR deposit): 250.00 € per week

Canoe (+300€ refundable security deposit): 140.00 € per person/week

Crew change during the charter (the skipper does not change): 200.00 € per booking

Early embarkation: 150.00 € per booking

Extra linen: 10.00 € per person

One way fee Kavala-Volos, Volos-Kavala: 800.00 € per booking

S.U.P. (+300€ security deposit): 120.00 € per week

Safety net: 200.00 € per booking

Cabin conversion (where applicable): 150.00€ per charter

Pets on board: 200.00 € per booking

Provisioning list: 20.00 € per booking

Skipper (plus food provisions): 190.00 € per day

Outboard engine : 80.00 € per week (for Bavaria 35 match)

Internet pack: Wifi router 12GB: 70€ per week



TERMS & CONDITIONS

BAREBOAT CHARTER

Check in/out

Embarkation time: 17:00

Disembarkation time: 09:00

Mandatory: the yacht must return to the base the day before disembarkation until 18:00

Early booking is possible upon request and subject to availability, extra charge 150€

Easy check-in/out **New!**

Damage waiver + Reduced Safety Deposit (see the amounts below) featuring:

- Reduced financial liability for skipper & crew from the damage to the yacht, damage or loss of ancillary equipment or damage caused by a third party during the charter. The only exclusions from damage waiver is loss of dinghy or outboard engine. It is paid to the base before embarkation in cash. It does not include the security deposit for extra equipment like spinnaker, SUP etc.
- Self check-in once the boat is ready using our quick guide
- Quick check-out: no more waiting & time-consuming procedures
- Learn your boat with specially designed app

Ready-to-sail package (obligatory) includes:

Bed linen, towels, quilts, one set/cabin/week

Starter pack: soap and toilet paper/WC

Mooring fees for the first and last night in the ports of our bases (except electricity & water)

Not included in the charter price:

Obligatory and optional extras, O/B gasoline, water, provisions, transfers, diesel

Obligatory extras

• **Ready to sail package**

Monohulls: up to 35ft 90€, 36-42ft 130€, 43-48ft 170€, 49ft 210€, over 50ft 250€

Catamarans: 38-40ft 210€, 41-46ft 260€

• **Safety Deposit or Damage Waiver + Reduced Safety Deposit** (see below)

Discount Policy

Early booking discount (valid for reservations confirmed until 31/01/2023): 10% [not applied for Bali catamarans in July&August from Keramoti base]

North Sailing Repeater Client: 5%

Long Term Charter (2 weeks and more): 5%

Maximum discount: 15%

Current offers and additional discounts that might apply to specific periods and/or boats are available in our website.



TERMS & CONDITIONS

BAREBOAT CHARTER

Optional Extras

- ✓ Skipper: 190€/day plus food provisions
- ✓ Early embarkation at 14:00: 150€ (upon availability and subject to no damages from the previous charter)
- ✓ Internet pack: Wi-Fi router, up to 12GB internet 70€/week – upon request
- ✓ Provisioning service: 20€
- ✓ Safety net: 200€
- ✓ Extra linen: 10€/set
- ✓ Pets onboard: allowed up to request,
- ✓ Blister/Gennaker (subject to availability and compatibility with the boat model): 250€/week +600€ Refundable Security Deposit
- ✓ S.U.P. (Stand Up Paddle) (subject to availability): 120€/week +Refundable Security deposit 300€ by Credit card
- ✓ Canoe (subject to availability): 140€/week (+Refundable Security deposit 300€ by Credit card)
- ✓ Crew change: 200€ (price includes port authorities formalities, linen/towels, water, electricity and marina fees/services) – End cleaning for crew change is applied as per our pricelist
- ✓ One way fee (upon request) Kavala-Volos, Volos-Kavala: 800.00 € per booking – not applied to special one-way offers
- ✓ Transfer service upon request (can be arranged the latest 7 days before check-in date)

Refundable Security Deposit and alternative Damage Waiver + reduced Safety Deposit

Boat models	Damage Waiver	Refundable Safety Deposit
Oceanis 46.1, SOD 440, SOD 490	350€/week	500€/charter
Bavaria 44, SOD 439, SOD 49	300€/week	500€/charter
Bavaria 35 match	250€/week	500€/charter*
Bali catamarans	400€/week	500€/charter

*in case the O/B is not rented, Refundable safety deposit will be 250€



TERMS & CONDITIONS

BAREBOAT CHARTER

Payments Policy

- 50% within 7days after booking confirmation
- 50% 31 days before embarkation
- Three installments payment plan is possible upon request/agreement
- For last minute reservations 100% immediate payment to confirm the reservation
- For non-cash transactions cards accepted: Visa, MasterCard

Cancellation Policy

Booking cancelled more than 60 days before embarkation: 30% of the charter fee

Booking cancelled 59-31 days before embarkation: 50% of the charter fee

Booking cancelled 30-0 days before embarkation: 100% of charter fee

If the balance payment is not completed 31days before embarkation and after 3 reminders the carter is considered cancelled.

If the boat will be booked for the same period, the amount kept will be refunded to the guest. A fee of 100€ will be charged.

If the boat will be rebooked for the same period with discount, the respective amount will be kept plus 100€. The rest amount will be refunded.

Insurance

All boats are insured according to the Greek law, against risks arising from liability to third parties and damage to the hull, machinery and equipment in excess of the Refundable or Non Refundable deposit

Sailing License Requirements

When chartering a bareboat yacht in Greece, according to the port authorities' requests, the client must provide original sailing certificate/license (in English language or officially translated)

Certificates for motor yachts, sailing on day-light only, weather limitations are not accepted from the Port Authorities

Present Terms & Conditions are applied to each booking made after 28.11.2022 and an integral part of the company's price list.

We keep the right to revise the pricelist and Terms & Conditions and if so, we will inform you accordingly.

North Sailing

Keramoti Port, 64200, Kavala, Greece | northsailing.gr | reservation@northsailing.gr | +30 25910 51180 | +30 697 841 5004